



CEO Letter to Flyht Shareholders: Flyht September 2020 Investor Relations Presentation

Hello everyone, we hope that you are all staying safe and healthy during these unusual times. We thought it was a good time to update our shareholders and talk about actions we are taking to keep our staff safe and productive during the most disruptive period in our company's history. We are very pleased to report that we have had no reported cases of COVID in our staff around the world. We were also very pleased to find that working from home turned out to be very productive for most. There are a few people that needed to come to the office due to physical equipment needs, inventory access etc. over the first few months but the majority did work from home and are now slowly returning to the office as they feel safe – we are seeing more and more of them in person each week. No one at Flyht is required to come to the office during this time if they can be productive from home, so it is an individual choice on when they return. We continue to take all precautions necessary to ensure their safety as they do return, in accordance with governmental guidelines.

Our latest IR presentation is available on our website, [here](#). We want to encourage you to have a look, and we assure our shareholders that this is not a new direction but a refresh back to the core values of our company. The collection, analysis and use of data from the aircraft is in our DNA. We have been focused in those areas since the early days with Hawk Air, Aloha Airlines and Ralph 1, the Alberta Government's Dash 8. We are now taking all of that inherent knowledge and applying current technology to create what we call Actionable Intelligence, which applies critical real time data to the whole ecosystem of our customers' operations, not just to their aircraft. We are working with strategic partners to gain access to critical data such as flight plans, maintenance records and data from scheduling and costing modules to help support our machine learning applications. As you can see from recent press releases, we have high interest from the industry and excitement in our customer base to be able to leverage their existing investment in Flyht technologies. The staff at Flyht are excited about the future, happy to be helping the industry recover and thrilled to be using state of the art tools to add value to the data we have been analyzing for over 20 years.

We, as always, appreciate hearing from our customers and are happy to answer any questions you have. We hope to make you proud to be FLY shareholders. We are working hard to earn and maintain your confidence in our company.

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