

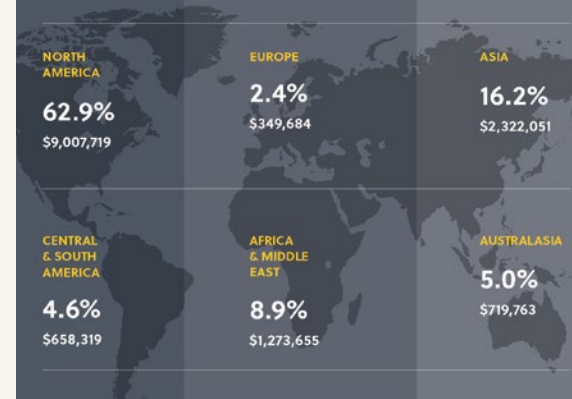
# INVESTOR FACT SHEET

TSX.V:FLY MAY 2017  
OTCQX:FLYLF

## WHO WE ARE:

FLYHT is a leading provider of real-time aircraft intelligence and cockpit communications for the aerospace industry. More than 70 customers, including airlines, leasing companies and original equipment manufacturers, have installed our systems in order to increase safety, improve operational efficiencies and enhance profitability. AFIRS has flown over 2.5 million aggregate flight hours and 1.7 million flights on customers' aircraft. FLYHT holds supplemental type certificates (STC) which allow for the installation of AFIRS on 95% of transport category aircraft.

## Revenue Based on Location



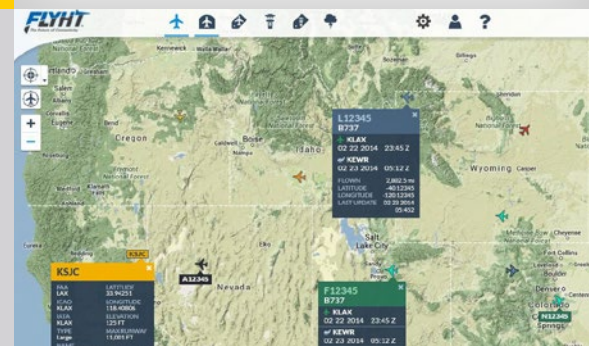
## WHAT WE OFFER:

FLYHT's proprietary technology, the Automated Flight Information Reporting System (AFIRS™), operates on multiple aircraft types and provides functions such as safety services voice and text messaging, data collection and transmission, and on-demand streaming of flight data recorder (black box), engine and airframe data.



## HOW WE DO IT:

AFIRS sends this information through the Iridium Satellite Network to FLYHT's UpTime™ ground-based server, which routes the data to customer-specified end points and provides an interface for real-time aircraft interaction.



## WHY WE DO IT:

### B767 SUCCESS STORY

Customers have benefited from the real-time data provided by the AFIRS technology to help streamline their operations and improve their safety while saving them money.

**PROBLEM:** In one case, an AFIRS notification of high engine vibrations prompted a customer to take the aircraft out of service to examine the engine. Upon inspection, a serious mechanical flaw was found in the turbine that would have resulted in engine failure if it had continued to operate.

**SOLUTION:** AFIRS provided monetary and safety benefits to the customer, directly avoiding outlay of \$5.2 million for a replacement engine and instead affording the customer the option to expend \$780,000 on a timely engine repair.

## SHARE STRUCTURE

As of May 8, 2017

<b>Market Cap</b>	\$48.2 million
<b>Share Price</b>	\$0.23
<b>52 week low-high</b>	\$0.17 - \$0.30

As of May 9, 2017:

<b>Shares</b>	209,636,273
Warrants Outstanding (weighted average exercise price \$0.24):	18,166,835

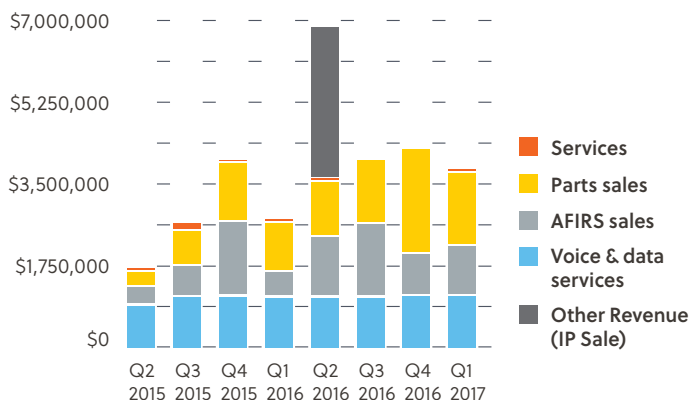
## FINANCIAL HIGHLIGHTS

Financial highlights (\$millions)

	2016	2015	2014	2013
<b>Revenue</b>	\$14.3	\$10.5	\$6.9	\$8.0
<b>Net Profit (Loss)</b>	\$1.7	(\$3.9)	(\$4.3)	(\$4.1)
<b>EBITDA</b>	\$2.5	(\$3.2)	(\$3.3)	(\$2.9)
<b>Cash</b>	\$.71	\$1.3	\$3.9	\$5.2
<b>Net Assets</b>	\$1.9	(\$5.0)	(\$1.9)	(\$2.3)

## INVESTOR HIGHLIGHTS

### Revenue Sources



- Well positioned to support the aviation industry as it advances to meet regulations, including mandates on Autonomous Distress Tracking and Timely Recovery of Flight Data
- Multiple revenue streams - hardware sales, recurring revenue and OEM agreements
- Robust recurring revenue model 70-85% gross margin
- Supplemental Type Certificates covering 95% of transport category aircraft, representing a high barrier to entry
- Facilitates on-demand streaming of flight data recorder
- AFIRS has registered over 2.5 million flight hours; and have shipped and/or installed over 1600 units worldwide

## COMPANY INFORMATION

### Management

Thomas R. Schmutz .....	Chief Executive Officer
Nola M. Heale, CPA, CA.....	Chief Financial Officer
Derek Graham.....	Chief Technical Officer
David Perez .....	Vice President Sales and Marketing
Mat Plamondon .....	Vice President, Operations and Customer Fulfillment

### Board of Directors

Bill Tempany, <i>Chairman</i>	Douglas Marlin
John Belcher	Jack Olcott
Mike Brown	Mark Rosenker
Barry Eccleston	Paul Takalo
Jacques Kavafian	

### Investor Relations

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