

FLYHT Aerospace Solutions Ltd.

Leading Provider of Real-Time Aircraft Data Streaming Technology



Management

Thomas R. Schmutz
Chief Executive Officer

Alana Forbes
Chief Financial Officer

Derek Graham
Chief Technical Officer

Matiu Plamondon
Chief Operating Officer

Jeffrey Rex
VP, Sales and Marketing

Board of Directors

- Barry Eccleston
- Bill Tempany, Chariman
- Douglas Martin
- Jack Olcott
- Jacques Kavafian
- John Belcher
- Mark Rosenker
- Mike Brown
- Nina Jonsson
- Paul Takalo

Investor Relations

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Contacts

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Share Price

As of March 14, 2019 (CAD)

| | |
|------------------------------------|---------------------|
| Share Price | \$1.33 |
| Market Cap | \$27,197,222 |
| 25 Week Range | \$0.94-1.73 |
| Shares Outstanding (Basic) | 20,449,039 |
| Shares Outstanding (Fully Diluted) | 21,059,137 |
| Debt | \$4.7M |
| Average Daily Volume | 11,210 |
| Insider Ownership | 5.3% |



How We Do It

The Automated Flight Information Reporting System (AFIRSTM)

- Iridium-based SATCOM device installed on the aircraft
- AFIRS connects to numerous aircraft systems
- AFIRS software acquires and transmit aircraft data in real time
- Data is processed and distributed to the customer using FLYHT's ground server network called UpTime™

Data-based services include:

- Enhanced global flight tracking
- Event triggered flight data recorder (FDR) streaming
- Two-way text messages (iPad, MCDU)
- Real-time proactive aircraft health monitoring solutions
- Fuel management
- Real-time weather observations



Industry Drivers



China

CAAC legislated SATCOM regulations

CCAR 121 R5 – December 2019

- Airline Operations Center: aircraft within 4 minutes

Destination China!

- 25% of aircraft on order

Global

UN: ICAO's Annex 6: Operation of Aircraft

Amendment 39 – November 2018

- Normal Aircraft Tracking: 15 minute intervals

Amendment 40 – January 2021

- Autonomous Distress Tracking: 1 minute intervals
- Timely Access to Flight Recorder Data: recovered & available

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Core Products

Iridium SATCOM

FLYHTVoice
FLYHTMail
ACARS over Iridium

Enhanced Global Flight Tracking

FLYHTLog
FLYHTASD
AirMap

Aircraft Health Monitoring

FLYHTHealth

FDR Streaming

FLYHTStream

Fuel Management

FLYHTFuel

Weather Observations

TAMDAR

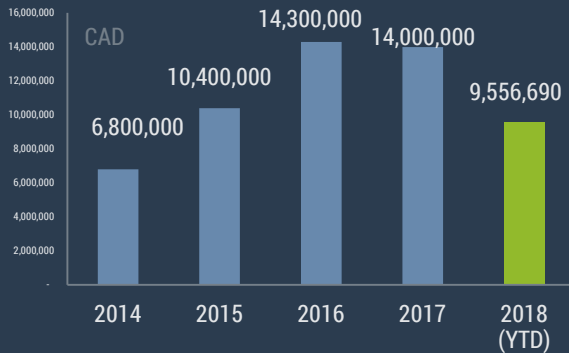
Where FLYHT Competes

Basic Product Offering

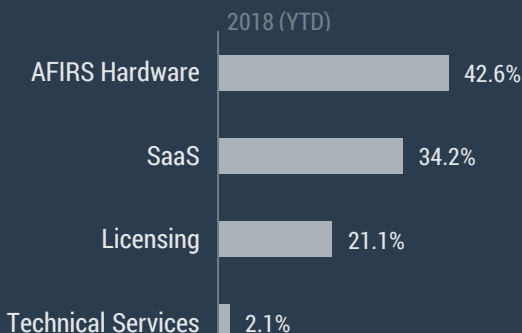
Unique, Value-Added Services FLYHT Upsells (SaaS)

- Saves aircraft operators money
- Streamlines their operations
- Enhances operational safety

Annual Revenues



Revenue by Source



Investment Highlights



Licensing Arrangement with OEM at ~90% Margins

Factory options on Airbus A320, A330 and Bombardier CRJ



Regulatory Requirements Driving Global Growth

Major growth of sales from China



20-year Proven Track Record

3+ million flight hours, 80+ customers, and 2,200+ shipments worldwide



Robust SaaS revenue at ~70-85% Gross Margins

Sustaining ~\$60M sales backlog

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